



**M** Office  
Oklahoma City **MARKET**

Summer • 2003

**WIGGIN**  
PROPERTIES, LLC

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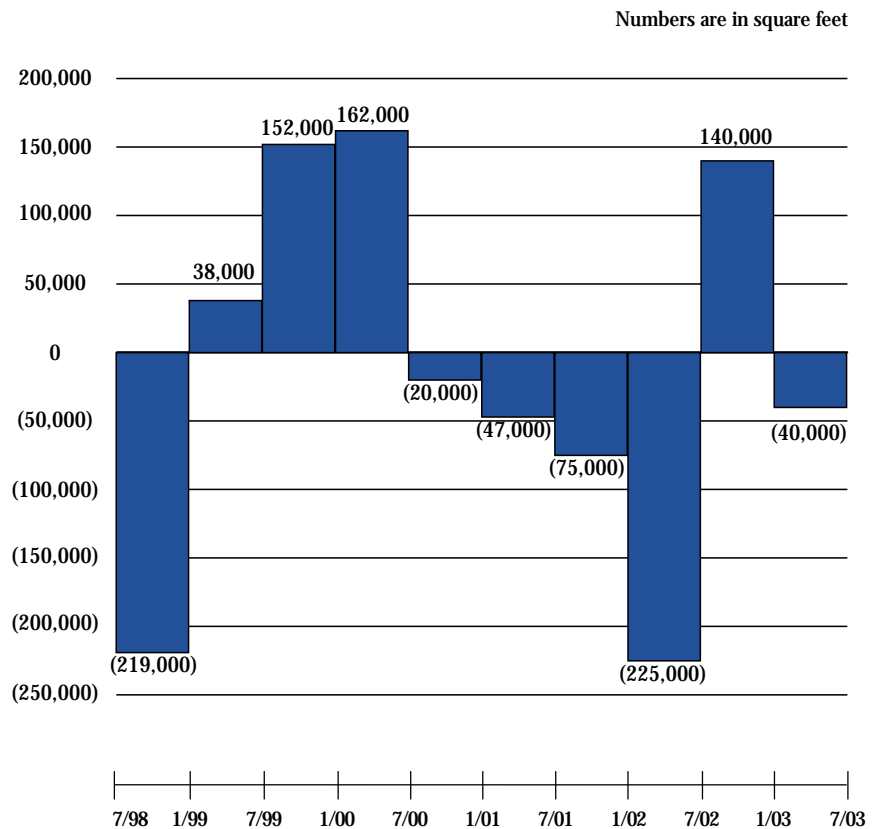
# MARKET CONDITIONS IN OKLAHOMA CITY, SUMMER 2003

Oklahoma City's office market has been in a holding pattern for the first six months of 2003. City-wide, net absorption of office space has been negative by 40,000 square feet, or two tenths of one percent. Considering that the national economy has been in a funk, that we have gone to war in Iraq, and that many other cities are seeing their largest office vacancy rates in years, Oklahoma City is doing remarkably well.

Two indomitable engines of growth, Devon Energy and Chesapeake Energy, have continued to take additional space, accounting together for approximately 59,000 square feet since our last survey in January. Offsetting this has been Fleming's bankruptcy and subsequent rejection of approximately 91,000 square feet of leases. Hertz and Dobson have both reclaimed space in company buildings that they had previously offered for lease (tipping the absorption meter positive by approximately 35,000 square feet), and Chaparral Energy is giving back rented space in favor of its new building under construction. In addition, the 1001 Building, being built for Kirkpatrick Oil and the Kirkpatrick Foundation will add about 20,000 square feet of speculative space. Overall, gains and losses are nearly in balance, a rather impressive result.

Submarkets showing gains were Downtown (Devon), and Memorial Road (Dobson and others). Submarkets showing losses were Northwest (Fleming) and Lincoln Boulevard. The North, West, and Midtown submarkets showed little change. Vacancy rates in the North, West, Midtown, and Memorial

## Overall Absorption Six Month Periods



## Submarket Absorption Current Period

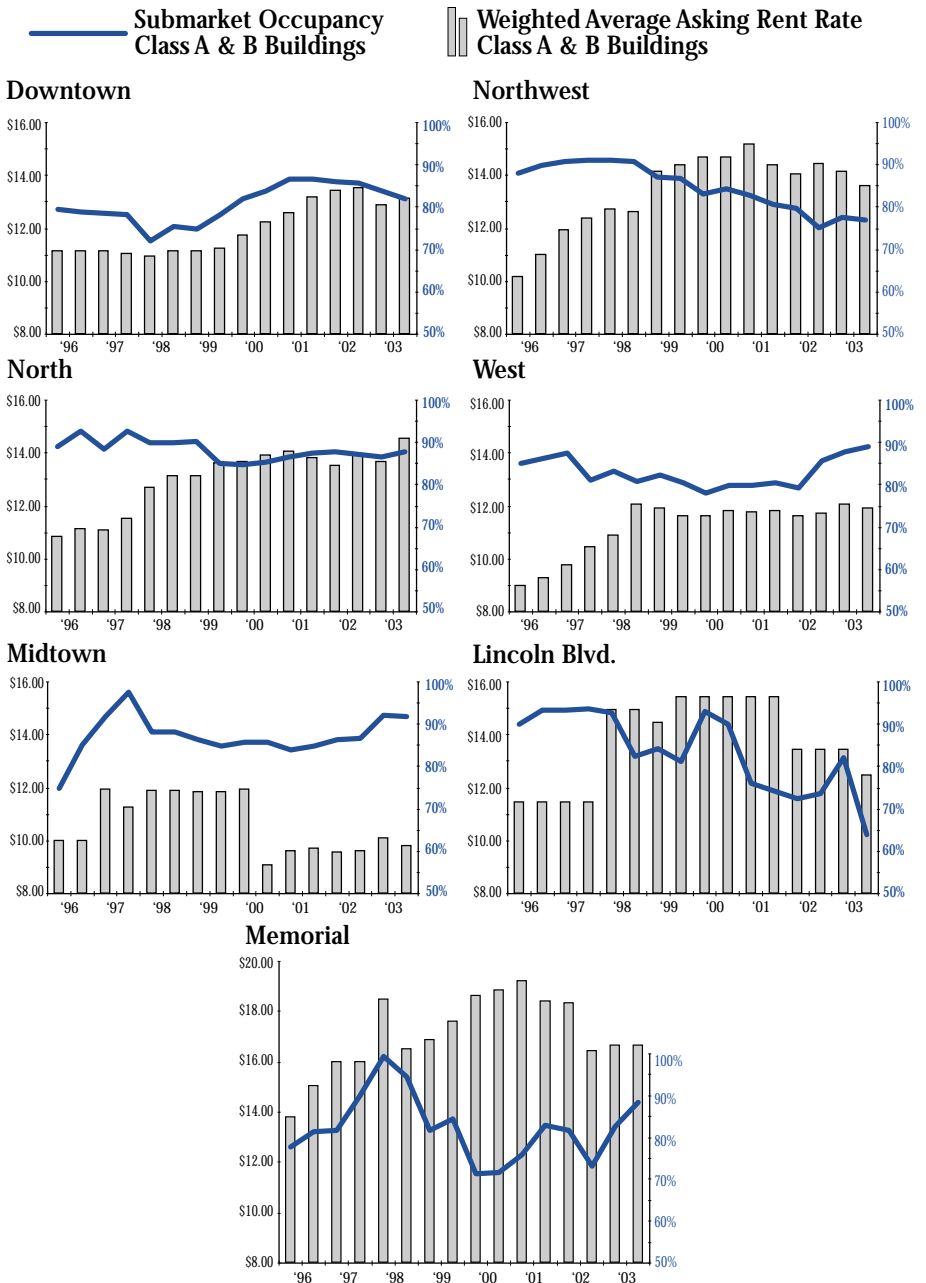


## Occupancy & Rent Rate Trends by Submarket

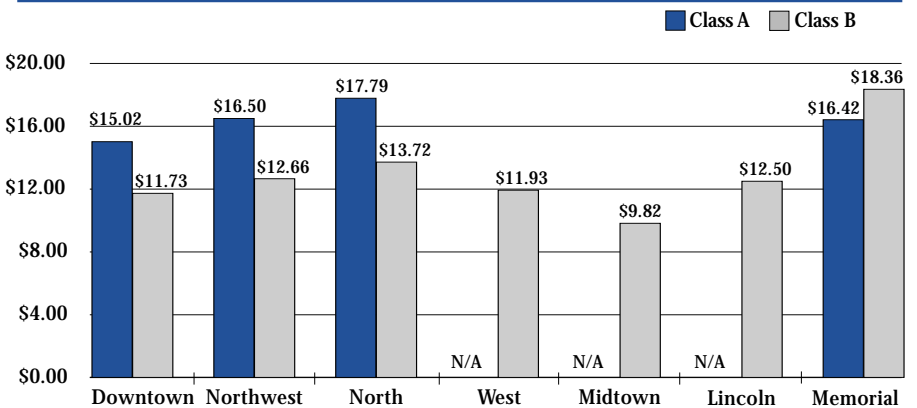
submarkets are all in the 11% to 12% range. Lincoln Boulevard now shows 22%, and the Northwest nearly 23%. Overall suburban vacancies average 17.9%, which is virtually unchanged from six months ago. Downtown, overall vacancies are virtually unchanged at 31.9%, but this figure includes a large proportion of class C space. Class A and B buildings, downtown, average approximately 18%.

Not surprisingly, rent rates have shown very little change in this environment. Since rates will vary widely by building and sometimes by space in a building (depending on the interior build-out, lease term, and other factors) the mix of available space at a given moment will affect the averages for a submarket. Nevertheless, changes in weighted average asking rent rates, since our last survey, have been insignificant in every submarket.

Record low interest rates have been a boon for many landlords, who have seen the psychology of the rental marketplace gradually deteriorate over the past three years. Building sales have been sporadic, with prices supported by the low yields available from alternative investments. Uncertainty about the national economy and the nation's overseas commitments continues to cast a shadow over business generally and real estate transactional activity specifically. Nevertheless, Oklahoma City's office market continues to look healthier than most cities', and our outlook is one of cautious optimism over the next 24 months.

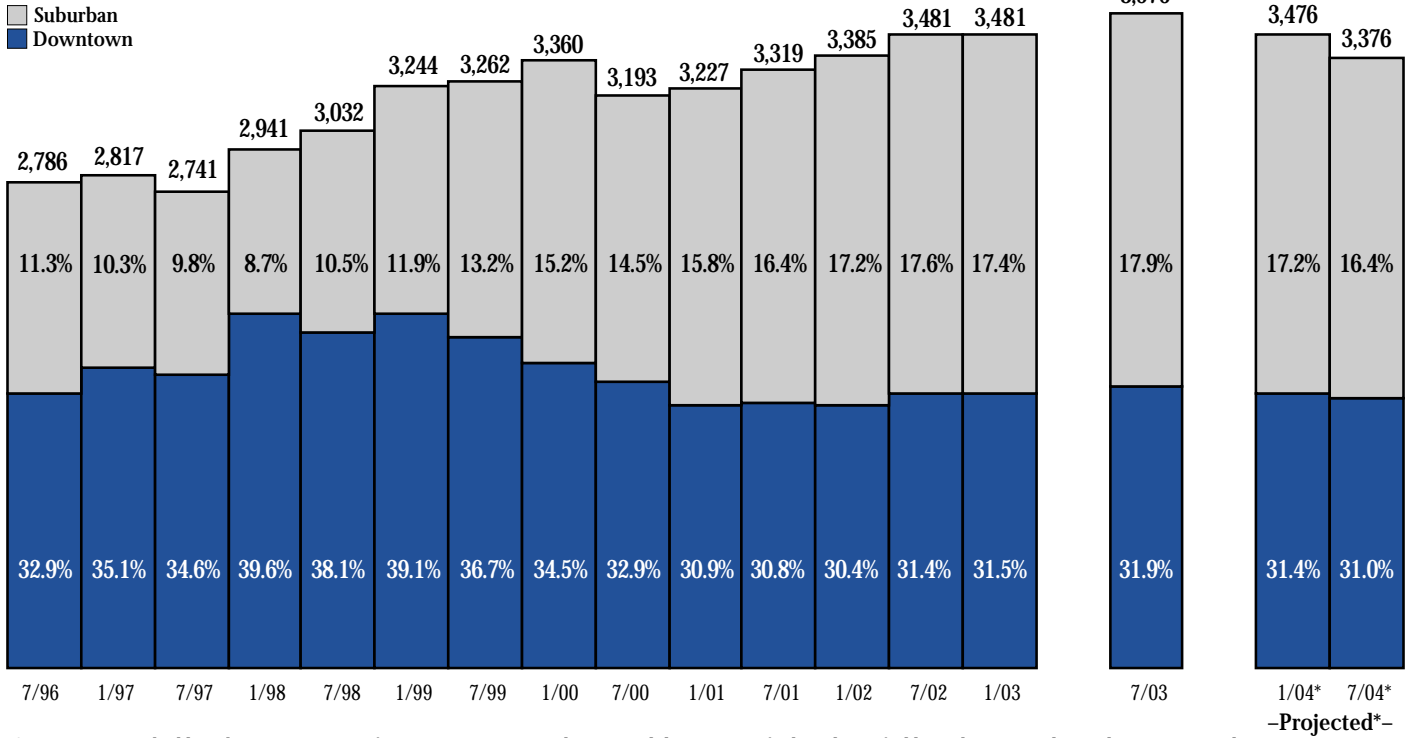


## Weighted Average Asking Rent Rates by Submarket



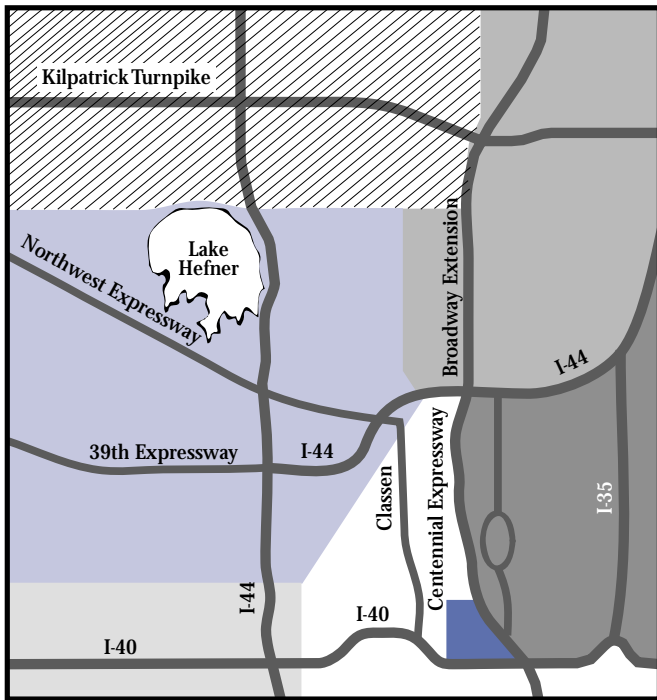
# Available Space Trend Six Month Periods

Numbers are in thousands of square feet



\*Assuming no new buildings begin construction for occupancy prior to July, 2003, and that 200,000 sf is leased net of additional vacancies during the next 12 months.

## Available Space by Submarket July 2003



Key	Submarket	Total Area (sf)	Available (sf)	% Vacancy
■	Downtown	5,715,139	1,821,130	31.9%
<b>Suburban</b>				
■	Northwest	4,884,721	1,109,932	22.7%
■	North	1,441,706	161,106	11.2%
■	West	579,553	68,378	11.8%
■	Midtown	1,361,169	164,422	12.1%
■	Lincoln Blvd.	613,374	135,963	22.2%
■	Memorial	849,681	94,969	11.2%
<b>Total Suburban</b>		<b>9,730,204</b>	<b>1,734,770</b>	<b>17.8%</b>
<b>Total Existing</b>		<b>15,445,343</b>	<b>3,555,900</b>	<b>23.0%</b>
<b>New Construction</b>				
North		46,400	20,000	43.1%
<b>Total Construction</b>		<b>46,400</b>	<b>20,000</b>	<b>43.1%</b>
<b>Total Office Space</b>		<b>15,491,743</b>	<b>3,575,900</b>	<b>23.1%</b>



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This is a survey of multi-tenant office buildings with 25,000 square feet or more of rentable space. Single tenant, single user, medical, and government buildings are excluded. Data is gathered from cooperating owners and managers without whose help this survey would be impossible. The information and analysis is compiled using our best efforts but without warranty. This survey is copyright 2003 and may be copied with attribution upon prior request.