

## **Don Faulkner** Vice President

Don Faulkner brings a wealth of experience to every real estate transaction. Since joining Wiggin Properties in 1984, Faulkner has been involved in market analysis, buy versus lease analysis, marketing, sales, and leasing for investors and owner/users of commercial office, industrial, retail and land properties in Oklahoma.

As Vice President, Faulkner is a top producer with a closing rate aggregate of more than \$130 million. In addition to assisting an impressive list of clients, Faulkner is responsible for keeping more than 250,000 SF of office space leased in the Paragon and Broadway Executive Park's One, Two and Three buildings.

Prior to joining Wiggin Properties, Faulkner was a sales executive and major account sales manager at Xerox for nine years where his sales team was responsible for the 100 largest accounts in Oklahoma.

Faulkner was raised in Edmond, Oklahoma and has two grown children. He enjoys swimming, tennis and boating.

Faulkner holds an Oklahoma Real Estate Broker's license and is a member of the Commercial Real Estate Council. He received his BBA in Management from the University of Central Oklahoma in 1973

