

# NATIONAL REAL ESTATE Investor®

April 2007

## TOP 25 BROKERAGES

The Top 25 Brokerages listing is based on responses to NREI's Top Brokerage survey, which was conducted via e-mail in February and March 2007. Brokers were asked to provide the total dollar value of leasing transactions and investment sales globally in 2006. The totals were combined to determine the company's ranking. NREI makes every attempt to ensure the final survey is as comprehensive as possible, but some brokerages may choose not to participate.

### 1. CB Richard Ellis

Total amount of investment sales and leasing transactions: \$224.6 billion  
100 N. Sepulveda Blvd., Suite 1050  
El Segundo, CA 90245  
Email: investorrelations@cbre.com  
Web site: www.cbre.com  
Officers: Brett White, President/CEO; Ken Kay, CFO; Cal Frese, President, Americas

### 2. Jones Lang LaSalle

Total amount of investment sales and leasing transactions: \$78.6 billion  
200 E. Randolph  
Chicago, IL 60601  
Phone: (312) 782-5800  
Email: paige.steers@am.jll.com  
Web site: www.joneslanglasalle.com  
Officers: Colin Dyer, President/CEO; Lauralee Martin, COO/CFO; Peter Roberts, CEO, Americas

### 3. Cushman & Wakefield

Total amount of investment sales and leasing transactions: \$76.9 billion  
51 W. 52nd St.  
New York, NY 10019  
Phone: (212) 841-7500  
Email: terence.spillane@cushwake.com  
Web site: www.cushwake.com  
Officers: Bruce Mosler, President/CEO; John Sarno, COO; John Cushman, Chairman of the Board

### 4. Colliers International

Total amount of investment sales and leasing transactions: \$59.1 billion  
50 Milk St.  
Boston, MA 02109  
Phone: (617) 722-0221  
Email: kgalvin@colliers.com  
Web site: www.colliers.com  
Officers: Margaret Wigglesworth, President/CEO; David Kahmweiler, Chairman; Margaret Kemp Carlson, COO

### 5. NAI Global

Total amount of investment sales and leasing transactions: \$42 billion  
4 Independence Way  
Princeton, NJ 08540  
Phone: (609) 945-4000  
Email: clombardo@naiglobal.com  
Web site: www.naiglobal.com  
Officers: Jeffrey Finn, President/CEO; Gerald Finn, Founder/Chairman; Richard Kimball, EVP, U.S. Brokerage Operations

### 6. Newmark Knight Frank

Total amount of investment sales and leasing transactions: \$37.3 billion  
125 Park Ave.  
New York, NY 10017  
Phone: (212) 372-2000  
Email: inquiries@newmarkkff.com  
Web site: www.newmarkkff.com  
Officers: Barry M. Gosin, CEO; James D. Kuhn, President; Jeffrey R. Gural, Chairman

### 7. ONCOR International

Total amount of investment sales and leasing transactions: \$31.4 billion  
1 Campus Dr.  
Parsippany, NJ 07054  
Phone: (973) 407-6363  
Email: kristina.avallone@realogy.com  
Web site: www.oncorintl.com  
Officers: David Matthes, President/CEO

### 8. The CORE Network

Total amount of investment sales and leasing transactions: \$27.9 billion  
15150 Preston Rd., #300  
Dallas, TX 75248  
Phone: (972) 980-3994  
Email: info@corenetwork.org  
Web site: www.corenetwork.org  
Officers: Perry S. Morita, Executive Director, F. Keene Miller, Chairman of the Board; Edward A. Cross II, Chairman Emeritus

### 9. GVA Worldwide

Total amount of investment sales and leasing transactions: \$26.5 billion

### 13. TCN Worldwide

Total amount of investment sales and leasing transactions: \$20.8 billion  
2419 Coit Rd., Suite A  
Plano, TX 75075  
Phone: (972) 769-8701  
Email: info@tcnworldwide.com  
Web site: www.tcnworldwide.com  
Officers: Ross Ford, President/CEO; Neil Siderow, Chairman; David Wagner, Vice Chairman  
**14. Marcus & Millichap Real Estate Investment Services**  
Total amount of investment sales and leasing transactions: \$20.5 billion  
First Financial Plaza  
16830 Ventura Blvd., Suite 352  
Encino, CA 91436  
Phone: (818) 907-0600  
Email: scorso@marcusmillichap.com  
Web site: www.MarcusMillichap.com  
Officers: George M. Marcus, Chairman; William A. Millichap, Co-Chairman; Harvey E. Green, President/CEO

### 15. Coldwell Banker Commercial Affiliates Inc.

1575 Northside Dr., Building 100, Suite 150  
Atlanta, GA 30318  
Phone: (404) 495-7300  
Email: lrobinson@araura.com  
Web site: www.ARAusa.com  
Officers: Derrick Bloom, Chairman; Richard Robinson, President; Lisa Robinson, COO

### 19. Transwestern

Total amount of investment sales and leasing transactions: \$7.7 billion  
1900 W. Loop South, Suite 1300  
Houston, TX 77027  
Phone: (713) 270-7700  
Email: mediarelations@transwestern.net  
Web site: www.transwestern.net  
Officers: Robert Duncan, Chairman; Larry Heard, President/CEO; Mark Doran, COO

### 20. Century 21 Real Estate LLC

Total amount of investment sales and leasing transactions: \$4.9 billion  
1 Campus Dr.  
Parsippany, NJ 07054  
Phone: (877) 221-2765  
Email: specialtymarkets@century21.com  
Web site: www.century21.com  
Officers: Tom Kunz, President/CEO; Bev Torne, SVP, Marketing; Ken Toumey, VP, and Management

### 21. Voit Commercial Brokerage

Total amount of investment sales and leasing transactions: \$3.2 billion  
700 Oxnard St., Suite 350  
Woodland Hills, CA 91367  
Phone: (714) 978-7880  
Email: info@voitco.com  
Web site: www.voitco.com  
Officers: Robert D. Voit, President, The Voit Cos.; David Allison, EVP/COO, The Voit Cos.; Ian M. Owen III, SVP/Managing Partner, Voit Commercial Brokerage's Anaheim Metro & Las Vegas offices

### 22. Molinaro Koger Inc.

Total amount of investment sales and leasing transactions: \$3.1 billion  
1676 International Dr., Suite 575  
McLean, VA 22102  
Phone: (703) 760-9600  
Email: sales@mkhotels.com  
Web site: www.mkhotels.com  
Officers: Robert T. Koger, President

### 23. PM Realty Group

Total amount of investment sales and leasing transactions: \$2.75 billion  
1000 Main St., Suite 2400  
Houston, TX 77002  
Phone: (713) 209-5800  
Email: jgunn@pmrg.com  
Web site: www.pmrg.com  
Officers: Rick Kirk, CEO; Jimmy Gunn, President, Property Services; Roger Gregory, CFO

8.

## The CORE Network

Total amount of investment sales and leasing

transactions: \$27.9 billion

15150 Preston Rd., #300

Dallas, TX 75248

Phone: (972) 980-3994

Email: info@corenetwork.org

Web site: www.corenetwork.org

Officers: Perry S. Morita, Executive Director, F. Keene Miller, Chairman of the Board, Edward A. Cross II, Chairman Emeritus

Web site: www.studley.com  
Officers: Mitchell S. Steir, Chairman/CEO; Michael D. Colacino, President; Stephen B. Goldstein, Vice Chairman, U.S. Operations

### 12. Grubb & Ellis Co.

Total amount of investment sales and leasing transactions: \$25.3 billion  
500 W. Monroe St., Suite 2800  
Chicago, IL 60661  
Phone: (312) 698-6700  
Email: corporatecommunications@grubb-ellis.com  
Web site: www.grubb-ellis.com  
Officers: Mark Rose, CEO; Maureen Ehrenberg, President, Global Client Services; Robert Osbrink, President, Transaction Services

### 17. Holliday Fenoglio Fowler (HFF) Inc.

Total amount of investment sales and leasing transactions: \$10 billion  
2000 Post Oak Blvd., Suite 2000  
Houston, TX 77056  
Phone: (713) 852-3500  
Email: mmoren@hfflp.com  
Web site: www.hfflp.com  
Officers: John H. Pelusi Jr., Director and CEO; Gregory R. Conley, CFO; Nancy Goodson, COO; Mark Gibson, founding partner and currently Director of HFF; Joe B. Thornton Jr., Director of HFF

### 18. Apartment Realty Advisors

Total amount of investment sales and leasing transactions: \$8.4 billion

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