



Sam Vinall

Senior Adviser

Over the past three years, Sam Vinall has led Wiggin Properties in number of transactions closed per year. Sam takes great pride in this honor because, most importantly, his mission is to serve the needs of his clients. Sam Vinall has also taken an active leadership role in the Oklahoma City commercial real estate market; he currently serves on the Board of Directors for the Commercial Real Estate Council, the Board of Governors for the Allied Real Estate Commercial Services LLC (ARCS) and is Co-Chairman of the Advisory Board for the Commercial Information Exchange

Sam is experienced in many different areas of the commercial real estate market, but he is highly regarded as a specialist in the medical, office and investment fields. In 2008, he created the Oklahoma City Medical Office Buildings Market Report after noticing an industry shortage of medical office market data. Sam has worked with many medical property owners and physicians to formulate strategies and plans for their growth (see Clients Served)

As an experienced deal maker working in the marketplace every day with tenants and landlords to lease business facilities, and investors to buy and sell properties, Sam has a thorough understanding and a valuable knowledge of the transactions and trends that shape the real estate market. His clients will confirm that he is results oriented and is committed to achieving their objectives by providing them with the answers to their questions and solutions to their problems. Sam is able to quickly disseminate his client's needs and objectives and then follow thru with a deliberate plan of action.

Prior to joining Wiggin Properties, Sam was active in Oklahoma City business; initially as an investment advisor for Stifel, Nicolaus & Co, Inc., then subsequently starting and managing his own business for 10 years, until ultimately selling to a competitor. This combined investment and business experience gives him a unique edge in client services and assisting them in achieving their business and real estate objectives.

Sam graduated from the University of Oklahoma with a Bachelors Degree in Business Administration in Finance and a minor in Economics. Mr. Vinall has held his National Investment License Series 7, State Investment License – Series 63 and his Investment License for Annuities, and currently holds his Oklahoma Real Estate Sales Associate License.